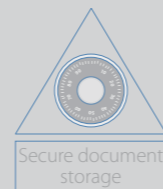


OFF-SITE DATA PROTECTION

Keeping your media safe and secure

COMPLIANCE • REGULATION • TRACEABILITY
FLOOD • DISASTER MANAGEMENT
BUSINESS CONTINUITY • DATA PROTECTION
FIRE • RISK MANAGEMENT • HUMAN ERROR

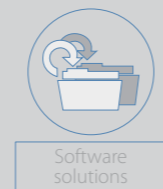
Whatever the need, whatever the threat



Secure document storage



Off-site data protection



Software solutions



Secure destruction



Scanning & imaging



Consultancy

Wincanton Records Management

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Rainham
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RM13 9YB
United Kingdom

+44 (0)870 90 88 000
www.wincantonrm.co.uk

WINCANTON SECURE MEDIA STORAGE

A helping hand to keep your electronic data safe and secure.

In the digital age, it's never been more important to ensure your business has a secure backup for its electronic information. The ever-increasing challenges of regulation and compliance, as well as the demands resulting from business continuity and disaster recovery procedures, only add to the need to guarantee the security of your data. Wincanton's secure vault storage and retrieval solution provides a safe haven for many companies' confidential media – server tapes, cartridges and data cases; film, video and audio tapes; CDs, DVDs and disks; disaster recovery cases.

At Wincanton we understand that your data isn't just a line of computer code or an anonymous reel of magnetic tape. It's precious and key to your ongoing success – which is why our off-site data protection service is entirely focused on your company's unique needs, and guarantees business continuity. The specialised solutions we provide are designed to put you in control when it comes to accessing your data and leaving you with total peace of mind.



DELIVERING PEACE OF MIND

There have been several industry surveys that detail the effects if an organisation should sustain a major incident resulting in data loss or damage to their in-house data centre. The key consequence is that the business does not often survive beyond five years and in some cases only two years as stated by the London Chamber of Commerce in 2004.

Wincanton Records Management provides secure off-site storage of electronic media in numerous formats, and a service that complements any disaster recovery plan. We provide off-site data protection services to organisations from both the private and public sectors, plus local and central government bodies. Wincanton operates a network of regional data vaults across the UK and Ireland, covering London, South East, South West, Midlands, North of England, Scotland and Ireland, and can guarantee delivery within two hours if required.

Quite simply we always do what we say we'll do. Our customers trust us to consistently deliver on our promises and through our robust processes and in-depth training our professional team provides a consistently reliable service.

We understand that all companies are different. Our experienced team will work with your IT experts to understand your requirements. We offer flexible solutions to accommodate each client's needs, and when business requirements change without notice, we are immediately responsive, adapting our services to meet any new demands, without compromise to security or quality.



CCTV



2.4m Perimeter Fencing



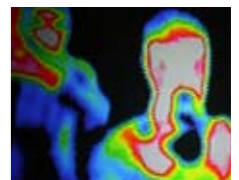
Intruder Alarms



Fire Suppression Installation



Satellite tracking



Thermally Controlled



Dual Door Airlock Entry

SECURE STORAGE

Each of our vaults is situated far enough away from potential disaster areas and exclusion zones, yet close enough to deliver a reliable service in line with your company's retrieval and tape rotation requirements. As data needs a special kind of care and attention, Wincanton has invested in specialist storage vaults across the UK and Ireland which are built specifically to meet the requirements for storing electronic media.

The vaults are kept at the precise temperature and humidity levels for the safe storage of electronic media, in line with the BS4783 standard for data protection. They are also protected by sophisticated intruder alarms and a cutting-edge CCTV system situated both externally and internally and monitored 24/7, 365 days a year. The vaults have early warning smoke detection systems in place and are protected by a dry gas inert fire suppression installation designed to extinguish a fire within the vault space without damage to the stored media. All our facilities are also equipped with dual door airlock entry, security PAC entry access, and steel faced insulated panels.

All our vaults have been designed to the highest specification to create the best possible environment for your data to be both safe and secure.



SECURE TRANSPORT

Wincanton's high security transit vehicles are built and equipped to ensure that our customers' data is safe and secure even while in transit. All data is transported in temperature-controlled sealed transit containers. Each vehicle has a dual-key starting system and is GPS satellite-tracked throughout its journey, with the ability to lock the vehicle down remotely should the need arise. When data is delivered or collected our drivers will leave a receipt with you for confirmation and their GPRS scanner will update our information management system immediately, maximising the safety of your data. Also, our secure web access portal gives you the ability to review your orders at any time.

SECURE HANDLING

Our hands are as safe as yours. Our dedicated team of specialists are all Criminal Record Bureau checked and trained to deliver a superior level of data handling, customer service and on-site support.

We believe our team is the best in the industry, committed to providing the highest level of security. What's more, they are supported by a leading-edge tracking system which ensures that you always know exactly where your data is. The system also enables you to quickly retrieve the information needed to make crucial decisions and support your disaster recovery plans – at any time of the day or night.



SECURE WEB ACCESS

Wincanton provides a free on-line portal for our customers that enables you to have complete visibility of your data's activity, while also providing the functionality for you to place orders for delivery or collection and request consumables if required. The system allows you to view a complete audit trail, and the management reporting facility enables you to be fully compliant with your data management policies, legislation and any industry regulations. This accessibility enhances the relationship between both parties and emphasises that our storage vaults and the services we deliver are an extension of the service you provide to your internal stakeholders.

DISASTER RECOVERY

We have the ability to complement your disaster recovery procedures to minimise system downtime caused by data loss in the event of a major incident. As an integral part of our customers' disaster recovery plans we also take part in many of their regular DR testing so that if and when the need arises we are able to get your company up and running as fast as possibly achievable.



WHY WINCANTON?

Wincanton has the complete infrastructure to support you in achieving compliance with policies and legislation. Our dedicated, enthusiastic team are committed to delivering service excellence and complete peace of mind, which is what our customers tell us sets us apart from other providers.

When organisations choose Wincanton, we make the transition from either their current provider or their in-house facility smooth and risk free. To manage the move we allocate a project manager who will liaise with the relevant personnel so releasing you from the day-to-day requirements of the transfer. Throughout the transition, continual communication will be maintained, giving you complete visibility at all times and a risk free transfer.

HOW YOUR DATA PROTECTION STRATEGY CAN BENEFIT FROM THE SERVICE WE DELIVER

- All collections are scheduled to meet your requirements
- Data is stored in the correct secure environment, meeting the relevant British standards
- Peace of mind through complete auditable item tracking, even in transit
- Free on-line data searching and ordering facility
- A superior service from a dedicated team of experts
- All staff security and Criminal Record Bureau checked
- Complete management information report for analysis of the service delivered
- GPRS updating at point of collection delivers live tracking of your data
- Transition to Wincanton is made seamless and risk free



HANDLED WITH CARE